



Rosemont Pharmaceutical.



COMPANY NAME

Rosemont Pharmaceutical

INDUSTRY

Healthcare

FOUNDED

1967

LOCATION

Leeds

WEBSITE

www.rosemontpharma.com

Working together to automate processes and reduce costs.

Summary

Rosemont Pharmaceuticals have over 40 years' dedicated experience in Liquid Medicine. Their mission is to improve the health, quality of life and well-being of people through the development, manufacture and supply of the highest quality product.

Rosemont Pharmaceuticals used a mixture of single function printers, stand-alone, and networked photocopiers to fulfil their printing and copying needs, turning to Ben Johnson Technology as their managed print services partner, enabling them to reduce costs and automate their printing processes.

Challenges

- Need to improve capability of devices
- High cost of cartridge spend
- Lack of control over printing
- No automation of toner supply

RESULTS.



Improved efficiency of print/copy/scan fleet



Consistently high levels of service

Keeping abreast of the latest advances in technology, Rosemont Pharmaceuticals shares IT@Spectrum's passion for innovation.



The Solution

Through a detailed process of analysis with a full print audit, the Ben Johnson Technology team proved that multi-functional printers and print management software could provide a solution that controls costs and increases provision for the end user.

Ben Johnson Technology eliminated the need for the costly single function printer toners that Rosemont Pharmaceuticals have used historically, instead providing them with a bespoke fully-managed print solution. Ben Johnson Technology supplied Rosemont Pharmaceuticals with a secure print solution, uniFLOW, and best-in-class Canon multi-functional devices.

Automated consumables and servicing management has decreased the need for IT to manage the fleet and the business has made significant savings.



An innovative, value for money solution



Closely managed account to meet ongoing needs

“Replacing our printers and photocopiers with Canon devices from Ben Johnson Technology was an easy decision. They worked closely with us to assess the value of their proposal which has saved us a considerable amount of money whilst increasing functionality and reducing waste.”